# Successful Drupal Projects

Some Non-technical Tips

# Why Bother?



## Time!

# Also, Money

#### "Successful"

# getID3

Successful project

## **Drupal Commerce**

Unsuccessful project?

## @font-your-face

Successful project

#### I Don't Know

But I Have Some Ideas

#### **Code Doesn't Matter**

Solutions Matter

#### 1. Find a Good Problem

#### 1a. An *Unsolved* Problem

## 1b. A Growing Problem

## Make it Really Big

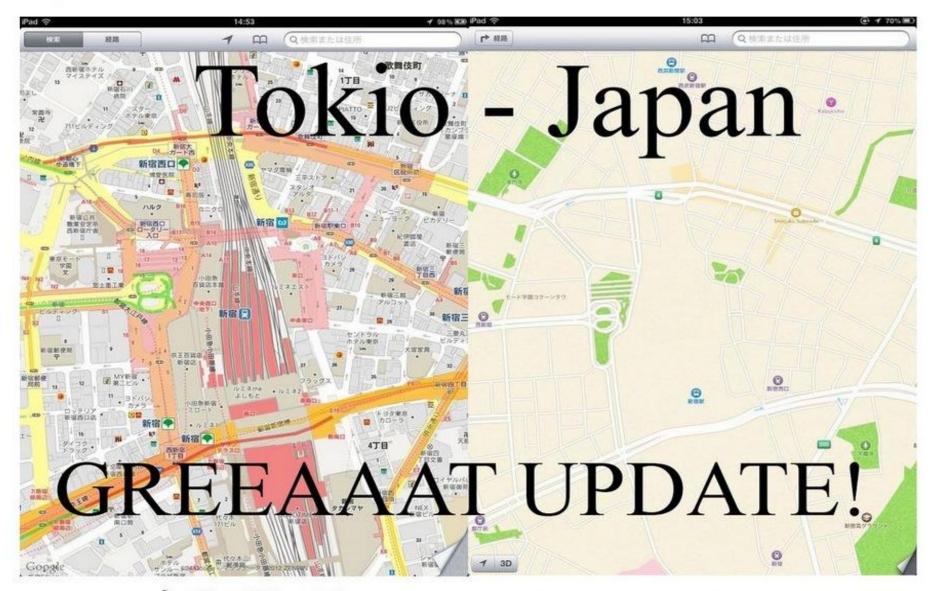
## Make it Really Small

#### Solve it Twice

#### Find Users Customers

### Modulate

# **Annoy People**



iOS 5

iOS 6

# **Annoy People**

#### Solve Issues Twice

## **Bugs mean Contributors**

## Support means Bugs

#### Own Your Issue Queue

#### **Fix Others' Issues**

#### Leave Your Queue

#### Don't be a Dick

#### **This Takes Time**

**Totally Worthwhile** 

## Questions?

I Will Answer Twice